



COMMUNITY INITIATIVES

THE MISSION

NATIVE Solar's Community Initiatives Program is missioned to disseminate knowledge and foster awareness around the benefits of solar, while informing communities about Solar Jobs emerging from the energy transition. The goal is to make a positive impact through clean energy initiatives and awareness.

Furthermore, NATIVE Solar seeks to establish sustainable relationships with community leaders to spearhead efforts within their districts, counties, and cities.



THE OPPORTUNITY

NATIVE Solar has launched the Solar Jobs program as a catalyst to engage with community leaders to provide jobs and services through Regional Action Plans. With a focus on awareness, solar is now cheaper than fossil fuels and will be a new source of growing demand for electricity.

We need strong leadership at the local level to advance the benefits, considerations and opportunities for a transition to new energy, and its cost savings. This partnership will evolve communities to become more energy efficient.



HOW CAN MY COMMUNITY BENEFIT?

Solar Energy has a range of benefits including reduced energy cost & carbon footprint, and improved efficiency. It now costs less than coal or natural gas, and with "grid parity" (generating power at or below the cost of the electric grid) the benefits to investing in solar are becoming clear to many. So, why do we not see more use of solar? Well, the simplest answer is awareness. For example, knowledge that solar systems can provide back-up power if the grid goes down is not widespread. Additionally, many communities are unaware about how to access solar energy or what job opportunities are available. This program promotes access to information about solar while developing strong community partnerships and customer ("prosumer") engagement.



WWW.NATIVESOLAR.COM

PROGRAM DETAILS

There are several potential projects that could occur.

COMMUNITY FUND

NATiVE Solar will take a percentage from each purchase of solar panels and installation in the local area. The contributions will go towards a community fund. This fund will be for community leaders and NATiVE Solar to implement solar panels on a building of the leader's choice. This could be a library, school, police or fire station, etc.

EDUCATIONAL OUTREACH, SOLAR JOBS PROGRAM AND TRAINING

Community Knowledge: NATiVE Solar will facilitate the spread of media (flyers, online videos, webinars, etc.) that educate consumers about solar energy, understanding the benefits, and whether they qualify as a good candidate to go solar.

SOLAR JOBS PROGRAM

NATiVE Solar's focus is on the energy transition and providing trade skills to support local jobs. To do this, our educational programs promote training for sales and technical skills (electrical contractors).

EXISTING PROGRAM

NATiVE Solar partnered with Solar Austin and their [Pathways to Clean Energy Jobs Program](#) in an effort to improve diversity. This program served as a platform for marketing and community outreach, with a strong focus on workforce diversity and inclusion in solar.

FUTURE PROGRAM

Future programs will seek to inform community members about clean energy jobs and provide greater transparency of the savings benefits. We aim to serve local communities, homeowners, and small to medium size businesses. Together, we can make an impact!

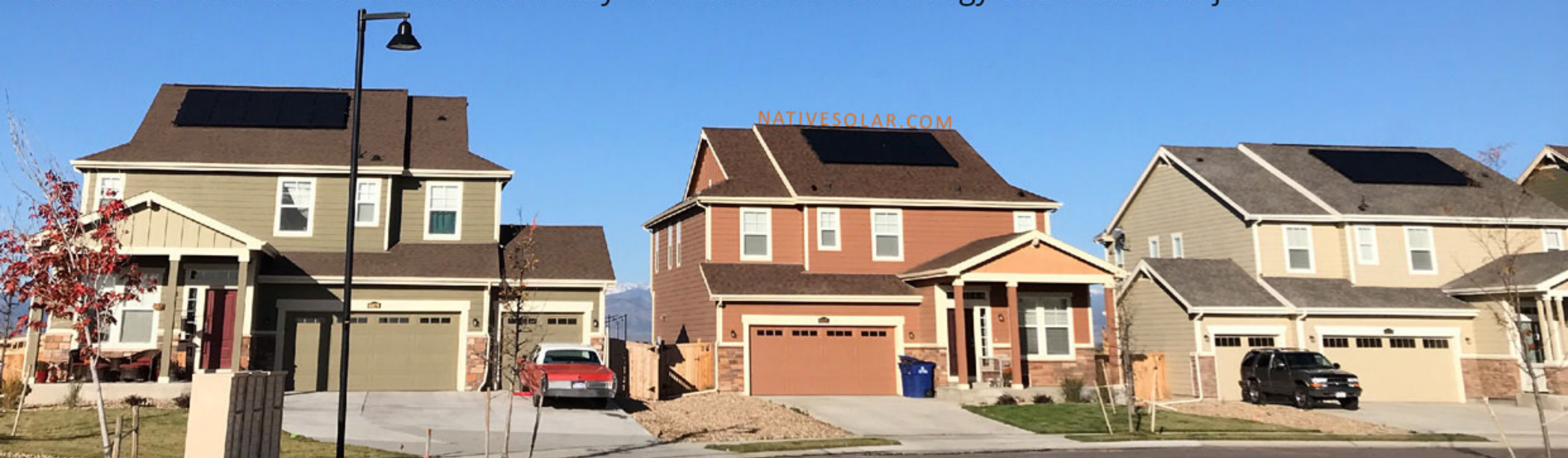
OUR MISSION IS TO CREATE JOBS AND PROVIDE ACCESS TO TRAINING IN OUR TRANSITION FROM FOSSIL FUELS TO CLEAN ENERGY

DISTRIBUTION OF MATERIALS

Through local partnerships, NATiVE Solar will create and share videos and online training tools for virtual hosting, community gatherings and web pages, neighborhood association blogs/facebook pages, schools, etc.

NEXT STEPS

Implementing these initiatives requires support from local officials to establish community projects. Support will be needed to champion and share information that NATiVE Solar will provide and support. NATiVE Solar also requests local support to identify opportunities for solar demonstration projects on local community buildings. A successful partnership will benefit the community by giving them the knowledge and tools needed to decide whether they will embrace solar energy and seek solar jobs.



Contact **Daija Chambers** (Community Outreach) or **Paul Watson** (Chief Strategy Officer) for more details.

NATIVE SOLAR

HOME ENERGY SOLUTIONS

SOLAR

CONSERVE ENERGY & SAVE MONEY

BATTERIES

PROTECT YOURSELF FROM BLACKOUTS



TAKE YOUR P^{OW}ER BACK

website WWW.NATIVESOLAR.COM | phone 855.253.6284 | email INFO@NATIVESOLAR.COM

CONGRATULATIONS!

WELCOME TO THE **NATIVE** FAMILY
SOLAR

THANK YOU

for choosing NATiVE Solar as your solar PV system provider.

We want your installation process to go as smoothly as possible. In the next few weeks, please check your inbox on a regular basis (also check your spam and/or junk folders). You will receive some notices and forms by email.

Please carefully read all instructions, respond or act appropriately to ensure a timely installation process.

PROJECT MANAGER CONTACTS

Chris Renner
512-983-6996
renner@nativesolar.com

Andy Hernandez:
210-789-8804
andy@nativesolar.com



HERE'S WHAT TO EXPECT WITH YOUR NATIVE SOLAR PROJECT

1



SITE ASSESSMENT

We will need access to your property in order to gather design related information.

2



SYSTEM DESIGN

We will make sure you are satisfied with panel locations for your solar system.

3



PERMITTING & UTILITY APPLICATION*

We will make sure all necessary documents are submitted for approvals.

4



SCHEDULING INSTALLATION DATE

We will notify you when permits are received and it is time to install your system.

5



INSTALLATION

We will need access to your property and internet access to set up your system monitoring. You will receive an email to access your monitoring.

6



INSPECTION

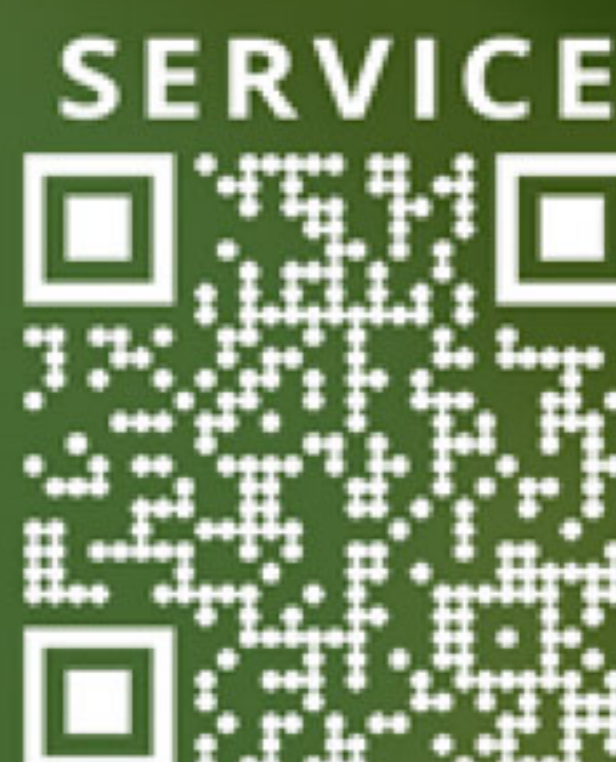
Once we complete our internal quality control, we will schedule utility and city inspections. The timing of these inspections can vary greatly depending on locations.

7



PERMISSION TO OPERATE*

You will receive utility approval paperwork to allow us to turn on your system. If you financed your system, you may receive a completion certificate requiring your signature.



SERVICE

* May involve 3rd party signature requests

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SOLAR SOLUTIONS FOR TEXANS

HOMEOWNERS

CREATE YOUR OWN POWER!

ELIMINATE YOUR ELECTRIC BILL | \$0 DOWN FINANCING OPTIONS
SECURE THE 30% FEDERAL TAX CREDIT | AVOID INFLATING ENERGY COSTS
SAVE MONEY | INCREASE THE VALUE OF YOUR HOME



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YOUR LOCAL SOLAR ENERGY PROVIDER

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✉ DAVID.HENRY@NATIVESOLAR.COM

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SOLAR SOLUTIONS FOR TEXANS

HOMEOWNERS *CREATE YOUR OWN POWER!*

- ELIMINATE YOUR ELECTRIC BILL
- \$0 DOWN FINANCING OPTIONS
- CAPTURE THE 30% FEDERAL TAX CREDIT
- INCREASE THE VALUE OF YOUR HOME
- SAVE MONEY & AVOID INFLATING ENERGY COSTS

BUSINESS OWNERS *REDUCE OPERATIONAL COSTS*

- INCREASE YOUR BOTTOM LINE
- ATTRACTIVE ROI
- REDUCE TAXABLE INCOME LIABILITY
- ELIMINATE RISING ENERGY COSTS
- DECREASE ENERGY OPERATING EXPENSE



COME SEE US AT THE FORT WORTH & SAN ANTONIO HUNTERS' EXTRAVAGANZAS

SECEDE FROM THE GRID

NATIVE SOLAR

YOUR LOCAL **SOLAR ENERGY** PROVIDER

TEXAS RANCHES & EQUESTRIAN FACILITIES

TAKE YOUR P☀ER BACK



ELIMINATE YOUR ELECTRIC BILL

SAVE MONEY

\$0 DOWN FINANCING OPTIONS

AVOID INFLATING ENERGY COSTS

INCREASE YOUR PROPERTY VALUE

TAKE ADVANTAGE OF THE SOLAR TAX CREDIT



EMPOWER YOUR BUSINESS

REDUCE OPERATIONAL COSTS

INCREASE YOUR BOTTOM LINE

USDA (REAP) GRANT ELIGIBILITY

REDUCE TAXABLE INCOME LIABILITY

ATTRACTIVE RETURN ON INVESTMENT

CENTRAL & SOUTH TX

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